



ARGA

Alcohol and Drug Abuse

Melissa Gallegos, FALU, FLMI, ARA, ACS
Senior Underwriting Consultant

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Introduction and Overview

- Substance abuse is a complex and wide-ranging subject, a common problem seen in underwriting and a medical problem dating back as far as Biblical times
- To help us focus, we will explore the two most common aspects of the problem in the U.S. – alcohol abuse and prescription opioid abuse
- Understanding these two problems will allow us to gain insight into our approach to most of the substance abuse problems we encounter in an underwriting environment

Goals

- Review the scope of alcohol and prescription opioid abuse problems
- Discuss the health effects, both unfavorable and favorable, of these substances
- Look at the clinical screening and tests as well as treatment for these problems

Goals

- Present an approach to underwriting and classifying risk in individuals with these problems
 - Distinguish acceptable and appropriate use of these substances from at-risk use or abuse, dependence and addiction
 - Explore the various definitions, tests and other criteria that help us make these decisions
 - Look at a rational approach to ratings based on our assessment

Scope of Alcohol-Related Problems

- Almost 75% of adults in the U.S. use at least some alcohol
- About 10% of Americans can be classified as problem drinkers
- About 40% of traffic fatalities are alcohol-related
- 80,000 deaths a year in the U.S. are alcohol-related
- The costs of alcohol problems in the U.S. were estimated at \$223.5 billion in 2006

Adverse Health Effects

■ Short-term

- Acute hepatitis
- Acute pancreatitis
- Esophagitis and gastritis with GI bleeding
- Alcohol poisoning (2200/year; 76% age 35-64, 76% men per CDC)
- Seizures
- Accidents
- Mental health problems
 - Depression, suicide
 - Domestic abuse

Adverse Health Effects

- Long term
 - Hypertension
 - Stroke
 - Cardiomyopathy
 - Cirrhosis
 - Chronic pancreatitis
 - Gastroesophageal reflux disease (GERD)
 - Brain atrophy
 - Peripheral neuropathy

Adverse Health Effects

- Long term (*continued*)
 - Osteoporosis
 - Cancers
 - Head and neck cancers (throat, larynx)
 - Esophageal
 - Liver
 - Likely breast and colon
 - Cardiac arrhythmias

Adverse Health Effects

- Worsens treatment of diabetes and other disorders
- Interacts with many prescription medications (opioids, anti-epileptics, antidepressants, anticoagulants, antibiotics, beta-blockers)
- Poor nutrition and vitamin deficiency
- Fetal alcohol syndrome in pregnant women

Positive Health Effects

- Light to moderate drinking is associated with favorable cardiovascular outcomes
 - Defined as 2 drinks/day for males and 1 drink/day for females
 - Type (i.e., wine, beer, liquor) does not matter
 - *May* increase HDL, reduce thrombosis and inflammation
 - “French paradox”
- Caution
 - These benefits are modest at best
 - The AHA does *not* recommend starting drinking for these benefits
 - A true alcohol-addicted individual cannot drink without problems

Distinguishing Harmful from Non-Harmful Use/Abuse

- This is the key to underwriting this impairment
 - The bulk of this talk will explore the various definitions, screening tests, lab tests and other data that help us make the distinction between moderate alcohol consumption, at-risk drinking and alcohol abuse/dependence
 - The definition of alcohol abuse sometimes relates to the perspective of the observer, clinician or underwriter; objectivity is important

Definitions

- Alcohol use is often defined by number of drinks or “units,” and we will use the term drinks for the remainder of this presentation
- A unit represents one “standard” drink (approximately 10-14g of alcohol)
 - 1 ½ ounces of liquor
 - 4 ounces of wine
 - 12 ounces of beer
- Tolerance refers to the condition whereby an increasing dose of the substance is needed to achieve the same effect

Definitions

- World Health Organization (WHO)
 - Hazardous drinking – at risk for adverse consequences from alcohol
 - Harmful drinking – alcohol is causing physical or psychological harm
- National Institute on Alcohol Abuse and Alcoholism
 - Men <65: ≥ 14 /week or ≥ 4 per occasion
 - Women <65: ≥ 7 /week or ≥ 2 per occasion
 - Men and women >65: >1/day

Definitions

- Diagnostic and Statistical Manual of Mental Disorders, Fifth Edition (DSM-5) – Alcohol Use Disorder
 - At least 2 of the following events in a year
 - Recurrent use resulting in failure to meet major role obligations
 - Recurrent use in hazardous situations
 - Craving, or a strong desire to use alcohol
 - Continued use despite social or interpersonal problems caused or exacerbated by alcohol use
 - Great deal of time spent obtaining alcohol, using it or recovering from its effects
 - Drinking more or longer than intended

Definitions

■ DSM-5 – Alcohol Use Disorder

- 2 or more of the following events in a year (continued)
 - Tolerance; increased amounts to achieve effect, diminished effect from the same amount
 - Withdrawal; characteristic withdrawal syndrome for alcohol or alcohol or a closely related substance such as a benzodiazepine used to relieve or avoid symptoms
 - Important activities given up or reduced because of alcohol
 - Persistent desire or unsuccessful efforts to cut down or control alcohol use
 - Use continued despite knowledge of having a physical or psychological problem caused or exacerbated by alcohol

Clinical Screening Questions

■ AUDIT

- 10-question screen takes about 5 minutes
- Asks about patterns of use, amounts, frequency and any related problems
- AUDIT-C is an abbreviated form with 3 questions

■ CAGE – 4 questions

- Has anyone been **C**oncerned about your drinking?
- Have you been **A**nnoyed when criticized about your drinking?
- Have you ever felt **G**uilty about your drinking?
- Have you ever had a drink in the morning to steady your nerves or get rid of a hangover? (**E**ye-opener)

Clinical Screening Questions

- Michigan Alcohol Screening Test (MAST)
 - Focuses more on alcohol dependence and problems associated with drinking
 - A short version is available (SMAST)
 - A geriatric version is available (MAST-G)
- The National Institute on Alcohol Abuse and Alcoholism recommends the AUDIT
- Most commonly we see either AUDIT or CAGE in APSs, but unfortunately we rarely see any screening questionnaires at all

Laboratory Tests

- Gamma-Glutamyl Transferase (GGT)
 - Very sensitive to alcohol use but not very specific
 - Because of the non-specificity clinicians rarely use this test and tend to dismiss the result
- Aspartate Aminotransferase (AST) and Alanine Aminotransferase (ALT)
 - So-called liver function tests are also not very specific
 - An AST/ALT ratio >1 is a red flag and much more specific for alcohol-related liver damage

Alcohol Markers

- Carbohydrate-Deficient Transferrin (CDT)
 - Indicates the use of 50-80g of alcohol per day (5-6 drinks/day) for the preceding two weeks
 - Very specific but variable sensitivity depending on lab, other underlying impairments, age and gender
 - Sensitivity increases with elevated GGT
 - Specimen hemolysis or delays in processing can result in false positives
 - This is the only lab test currently approved by the FDA for alcohol screening
- Hemoglobin-Associated Acetaldehyde (HAA)
 - By-product of alcohol metabolism
 - Not approved by the FDA

Other Findings

- High-density lipoprotein (HDL) elevation
- Mean corpuscular volume (MCV) elevation (usually mild, 100-108)
- Smoking
- Triglycerides elevation
- MVR
- Financial
- Physical findings generally don't appear unless liver disease is advanced
- Insurance alcohol questionnaires

APS

- Alcohol “criticism”
 - Amount of alcohol reportedly used
 - Actual recommendation to reduce or eliminate alcohol use
 - May also be colored by the experiences of the provider and by the context of the situation

- “Social history”
 - Often will give information on smoking and alcohol use
 - Also may note marital status and employment status as well as socio-legal problems

Other Considerations

- Social and employment effects
- Family history
- Financial problems
- Legal problems
- Driving problems
- Medical issues/associated impairments
 - Hypertension
 - CAD
 - Liver disease/hepatitis
 - Neuropathy
 - Diabetes
 - Depression

Treatment

- Detoxification
- In-patient vs. outpatient
- Behavioral counseling/addiction specialists
- Support and accountability groups
 - 12-step programs/Alcoholics Anonymous
 - Faith-based and culture-based organizations
 - Optimally lifetime attendance
- Medications
 - Disulfiram (Antabuse)
 - Naltrexone
 - Acamprosate (Campral)
 - Off label—Nalmefene (Selincro; not available in the USA), Topiramate (Topamax), Valproic acid (Depakote)

Rating

Current Use

- General approach
 - No single finding or test will give us the means to properly risk-classify these individuals
 - We need to look at all the available information
- Consider amount of alcohol used
- Consider the pattern of alcohol use or abuse
- Consider gender
 - While more men have alcohol problems than women, women are more susceptible to the effects of alcohol
- Consider the other factors involved

Patterns of Use and Abuse

- Alcohol use
 - Can include intermittent or “social” drinking
 - Usually low-risk if driving not involved and no other problems are associated
- Alcohol abuse without dependence
 - Excessive consumption and often has associated social and legal problems
 - Requires a rating
- Alcohol dependence
 - Definite excess consumption with significant mental and physical problems
 - Highly rated to decline

Patterns of Use and Abuse

- “Binge” drinking
 - Drinking to the point of drunkenness or obvious intoxication
 - Amount depends on build, gender and tolerance and is difficult to quantify
 - Up to 1/6 of adults in the U.S.
 - High risk, usually requires additional debits or decline depending on frequency of binges and amount of alcohol used
 - Accounts for ½ of the 80,000 deaths in the U.S. attributed to alcohol
 - Arrhythmias/myocardial infarction
 - Accidents and suicides
 - Alcohol poisoning
 - “Blackouts”/amnesia

Recovery

- Consider years of abstinence
- Consider relapses
- Consider any current drinking
 - With history of dependence and any current drinking generally an offer cannot be made
- Association with other substance abuse (polydrug abuse)
 - Generally we cannot make an offer unless there is a long history of successful abstinence

RG&A



Introduction: Prescription Opioid Abuse

Introduction

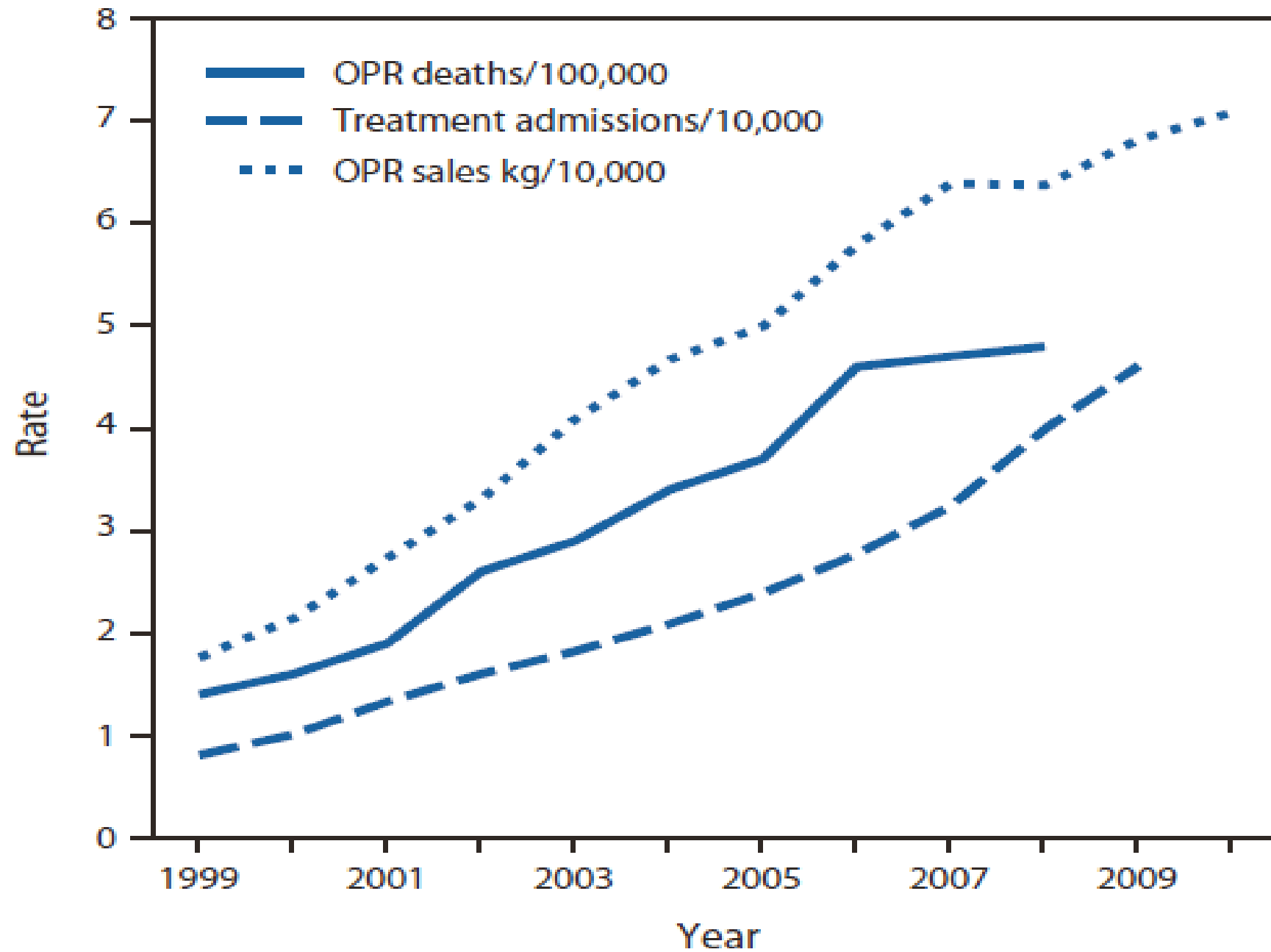
- Austin Box was a linebacker for the University of Oklahoma football team
- He was a starter and considered a pro prospect
- He suffered a number of injuries during his career but continued to play through many of these
- On May 19, 2011, at the age of 22, he collapsed at a friend's house and later died
- According to a report in USA Today, his autopsy revealed the presence of oxymorphone, morphine, hydrocodone, hydromorphone and oxycodone as well as alprazolam, an anxiolytic
- The cause of death was said to be pulmonary edema and aspiration pneumonia from mixed drug toxicity

Scope of the Problem

- Prescription opioid abuse is a major topic of discussion in the current medical literature and is reaching staggering proportions
- Increasing prescriptions for opioid pain relievers (OPR)
 - Sales of OPR in 2010 were 4 times what they were in 1999
 - Total amount by weight amounted to 710mg for every man, woman and child in the U.S. in 2010
 - This level is enough to medicate every adult in the U.S., with a typical dose of 5mg of hydrocodone every 4 hours for one month
 - Sales continue to increase unabated

Scope of the Problem

- Increasing incidence of overdoses
 - 1.2 million emergency room visits in 2009 were related to prescription drug use and misuse; a large portion of these were for OPRs
 - This rate has doubled since 2004
 - 4.8% of Americans age ≥ 12 used OPRs non-medically
- Increasing incidence of deaths associated with prescription opioid use
 - OPRs were associated with 14,800 deaths in the U.S. in 2008
 - This rate has quadrupled since 1999
 - Exceeds the deaths due to heroin and cocaine combined

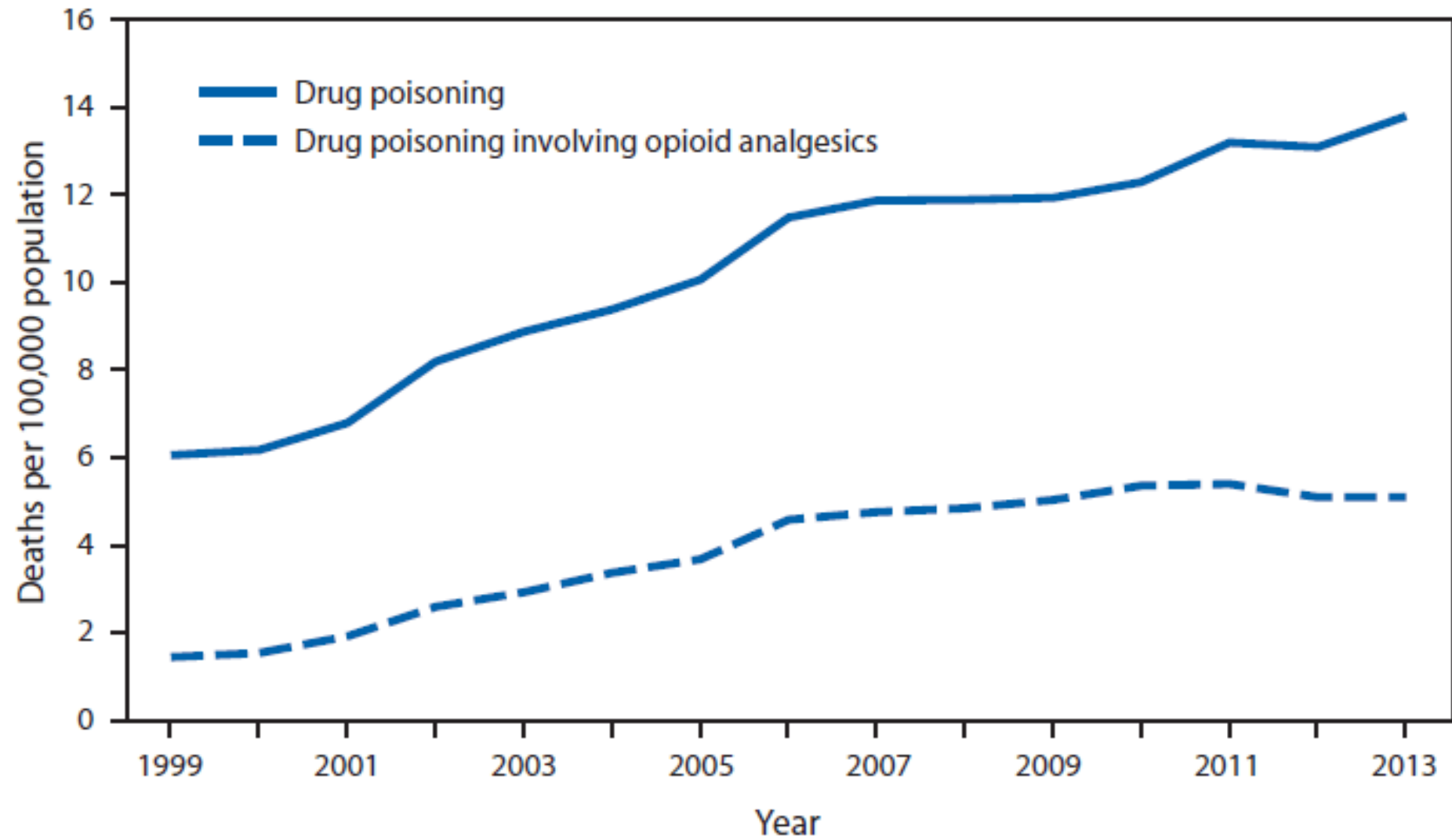


Changes in Prescribing Patterns

- Previously, opioids were not indicated in the long-term treatment of chronic pain
- This philosophy changed drastically in the late 1990s and into 2000
 - New pain management guidelines from the Joint Commission for the Accreditation of Healthcare Organizations (JCAHO) in 2000
 - In 2001 California mandated all licensed physicians (except radiologists and pathologists) take a full-day course on “pain management”
 - The self-report of pain was to be treated above any other considerations
- Patient satisfaction surveys and Internet physician ratings became powerful determinants of a physician’s payment and business
- Addiction counseling and treatment is time-consuming, poorly reimbursed and often unavailable, while treatment with opiates is profitable and pain clinics are ubiquitous

Additional Reasons

- Oxycontin was marketed as a non-addicting opioid pain reliever based on industry-sponsored trials
- NSAIDs have been shown to be associated with a higher risk of coronary artery disease and stroke
 - “Selective” COX -2 inhibitors (Vioxx, Celebrex) vs. “non-selective”
 - All have some risk
 - Vioxx > Celebrex
 - ibuprofen > naproxen
 - Risk with short-term as well as long-term use
 - Most significant with history or multiple other risk factors



Medications

- Morphine (MS Contin)
- Hydromorphone (Dilaudid, Exalgo)
- Oxycodone (Percodan, Oxycontin)
- Fentanyl (Duragesic)
- Hydrocodone (Vicodin, Lortab, Norco)
- Oxymorphone (Opana)
- Levorphenol
- Codeine
- Pentazocine (Talwin)
- Propoxyphene (Darvon)
- Meperidine (Demerol)
- Tramadol (Ultram)
- Tapentadol (Nucynta)

Medications

■ Methadone (Dolophine)

- Previously used in treatment of narcotic addiction rather than for pain relief
- Now is more frequently being used in chronic pain settings
 - Relatively poor choice for this given variable pharmacodynamics due to active metabolic byproducts
 - Many state and other formularies require it in these settings due to its low cost despite a significantly increased incidence of overdoses
 - Regardless of the indication for which it is being used, it suggests a higher-risk situation

■ Opioid agonist/antagonists

- These are used in treatment of addiction though also are used in pain treatment
- Buprenorphine (Butrans), Butorphenol, Naloxone, Naltrexone
- Suboxone (buprenorphine/naloxone) is used primarily for the treatment of opiate addiction and its use requires special surveillance

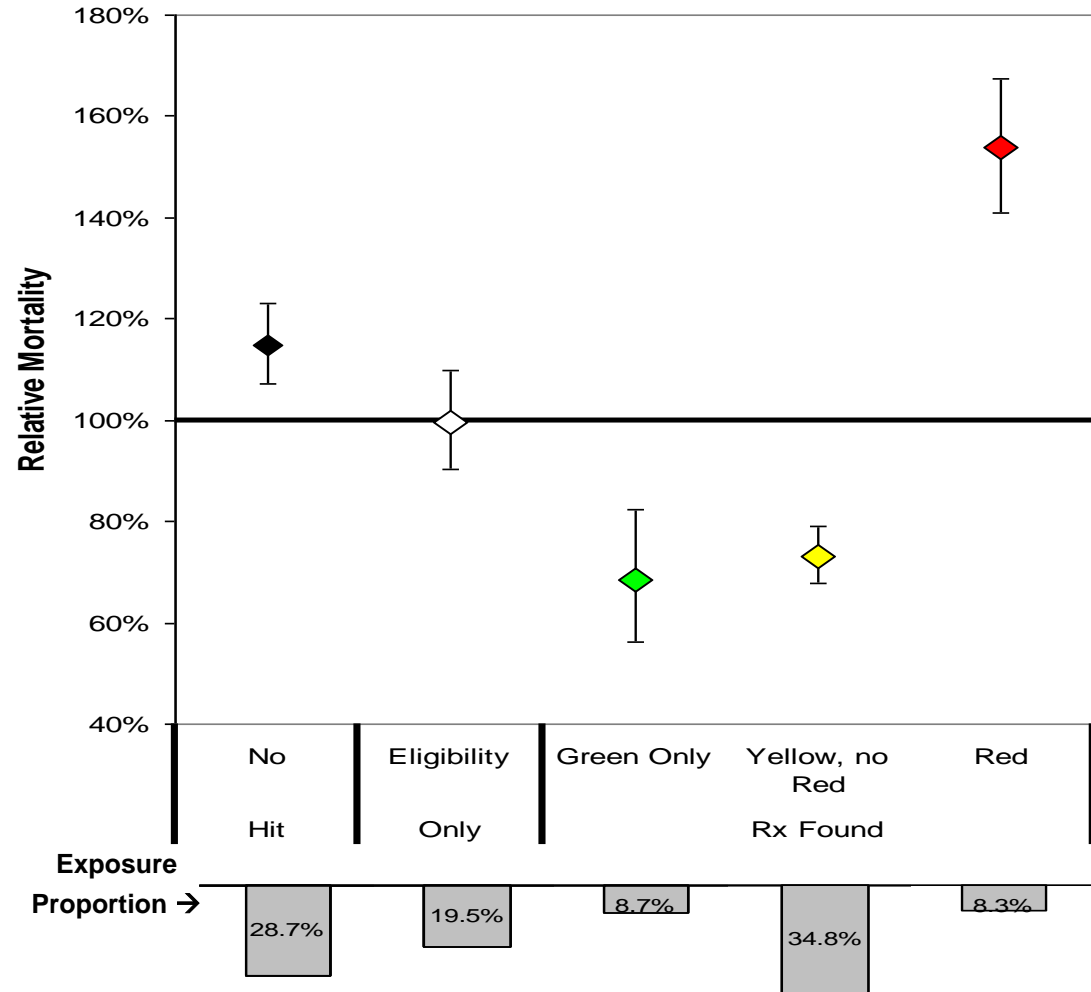
RGA Prescription Database

- RGA did a mortality study on prescription databases for an outside client
- Drugs were stratified into color-coded risk categories; narcotics were in the “red,” or highest risk, category
- There was a slight increase in mortality in those with no pharmacy data available
- There was a significant increase in mortality in the high-risk group
- Mortality increased with the number of prescriptions

Drug Risk Assignment

- Each drug was assigned either a “green,” “yellow,” or “red” color based on anticipated risk, prior to study being performed
- The risk categories included both mortality and morbidity factors

Mortality Study Results



- ◆ **No Hit: Slightly worse than average**
- ◇ **Eligibility Only: About average**
- ◆ **Green/Yellow Only:**
- ◆ **Significantly better than average**
- ◆ **Red: Significantly worse than average**

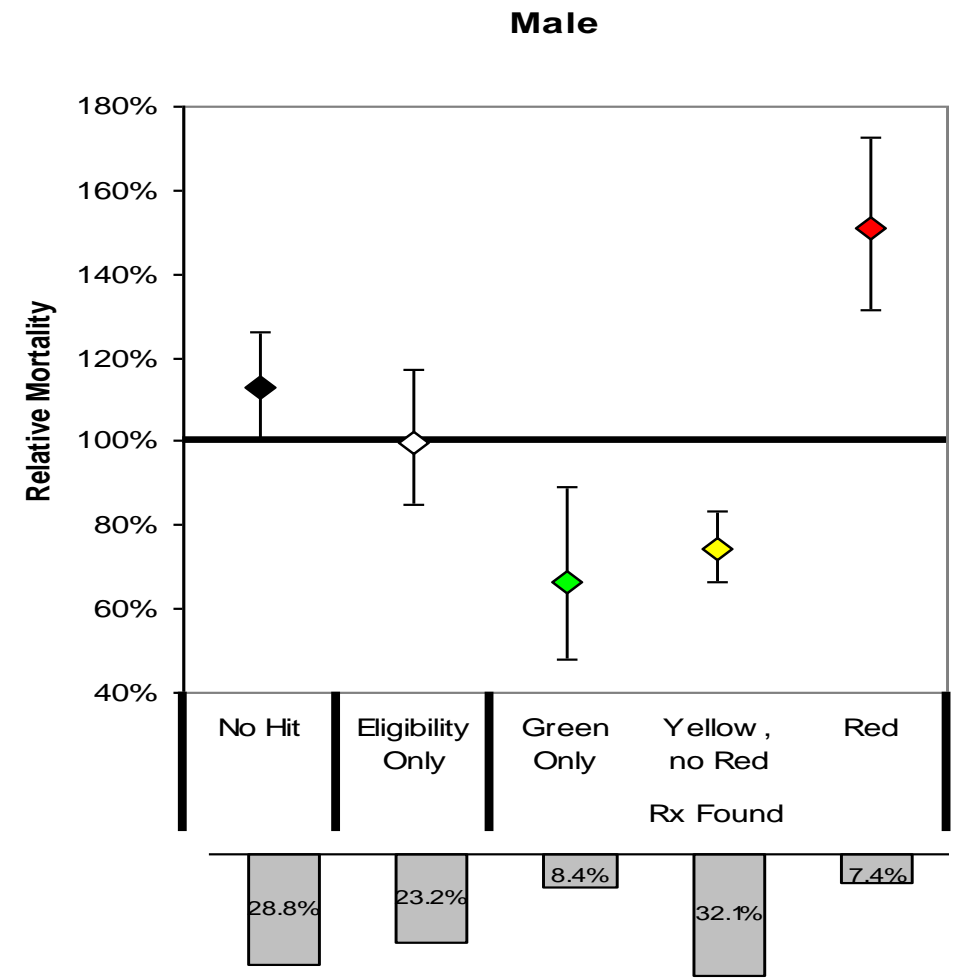
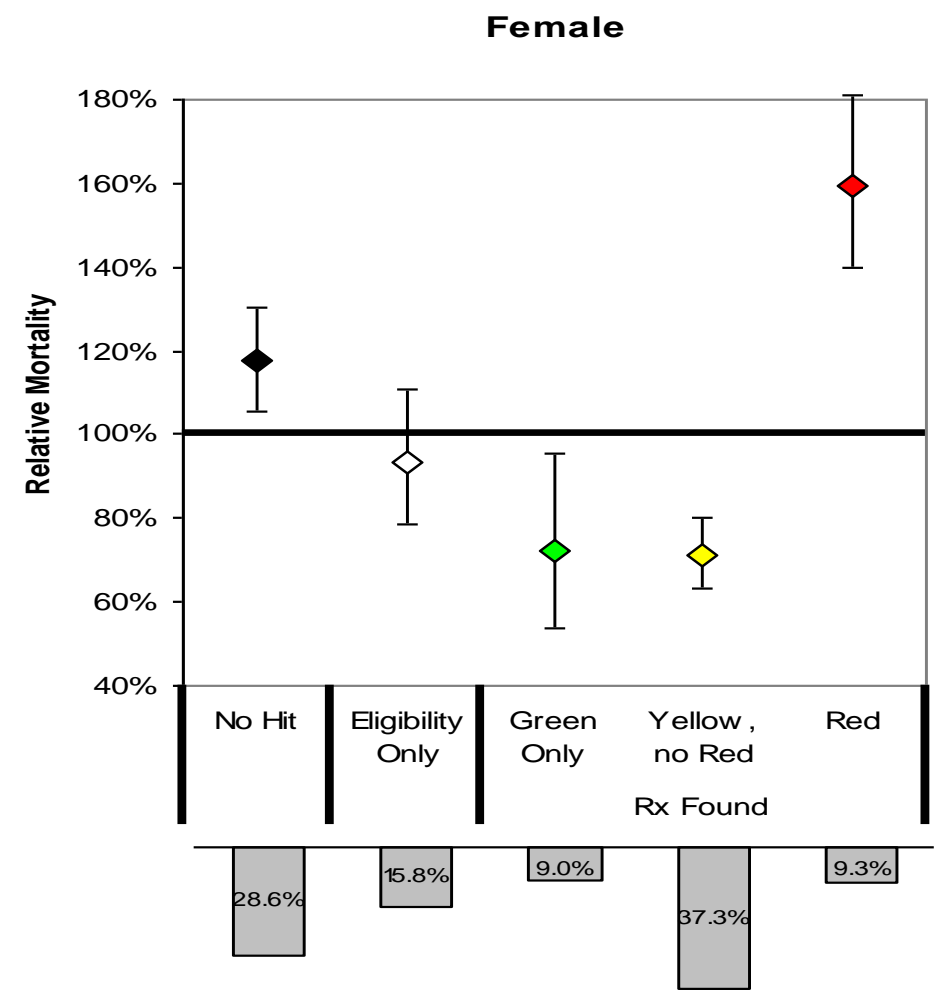
What Do the Colors Mean?

- **Red** – These drugs are closely associated with conditions known to have additional mortality, or the drug itself may have serious potential side-effects

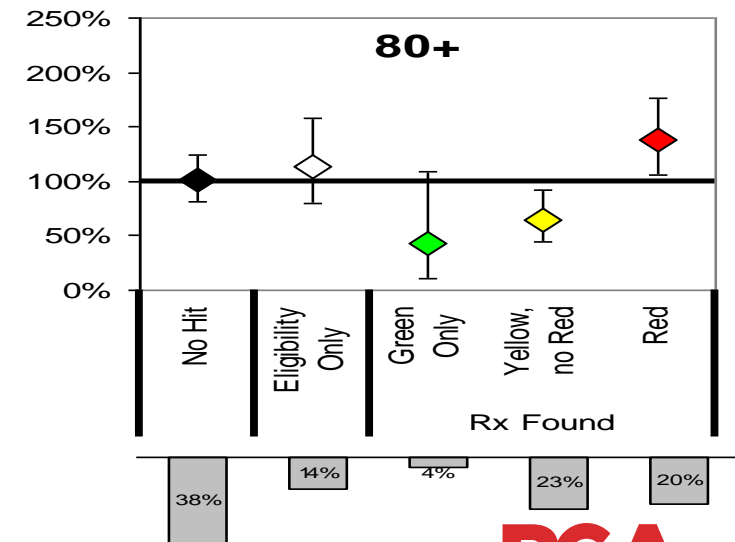
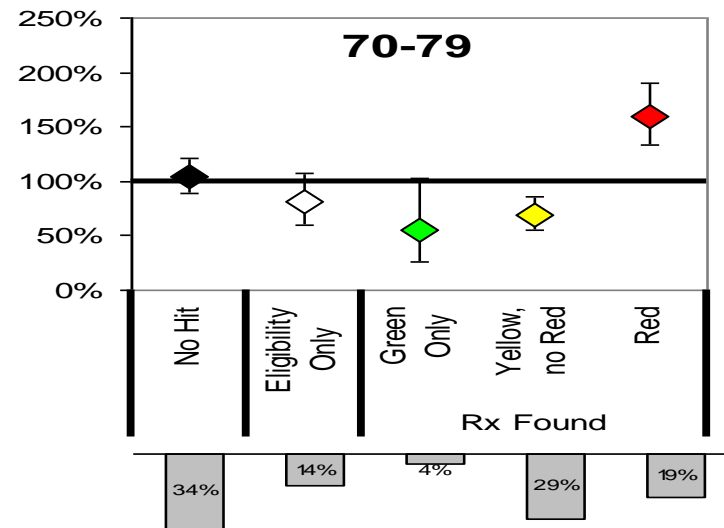
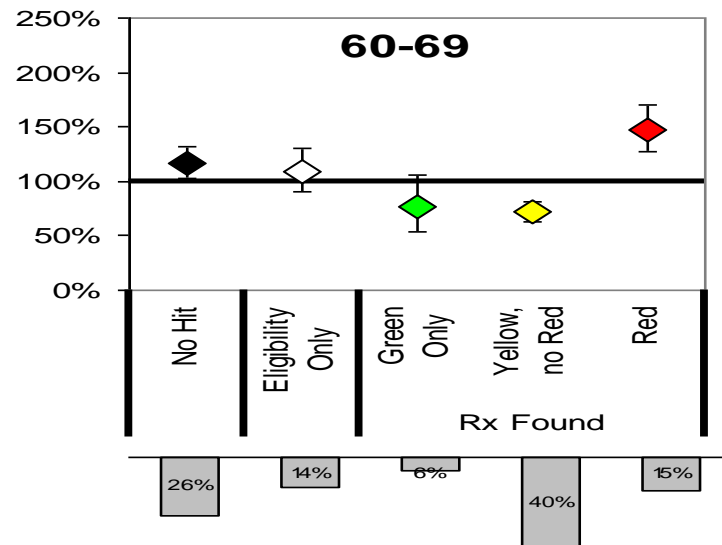
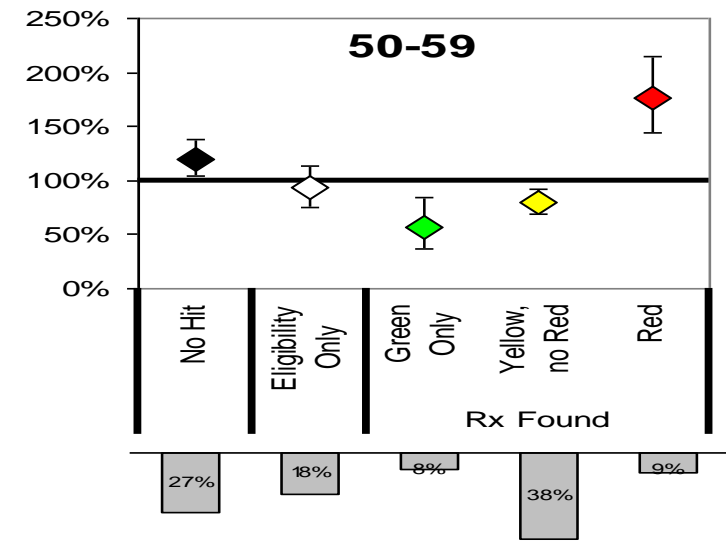
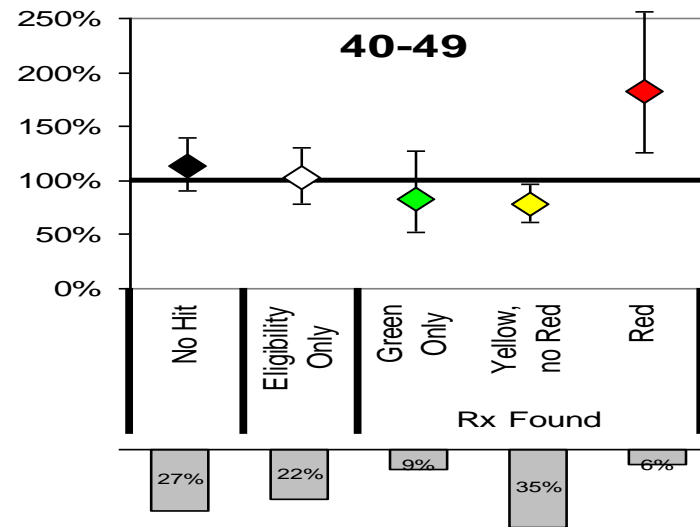
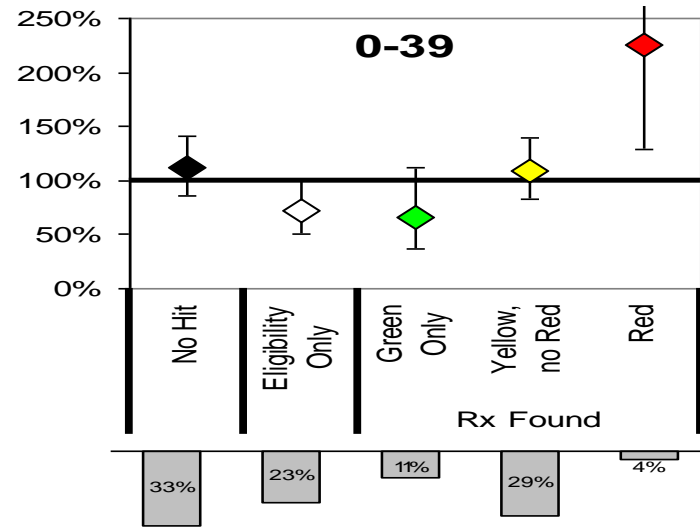
Does not necessarily mean the case needs to be declined!

- **Yellow** – These drugs are used for conditions that if untreated would result in worse than average mortality, but their use may suggest good medical care with subsequent mortality improvement
- **Green** – These drugs are usually used for relatively minor conditions, and are not known to commonly have serious adverse reactions

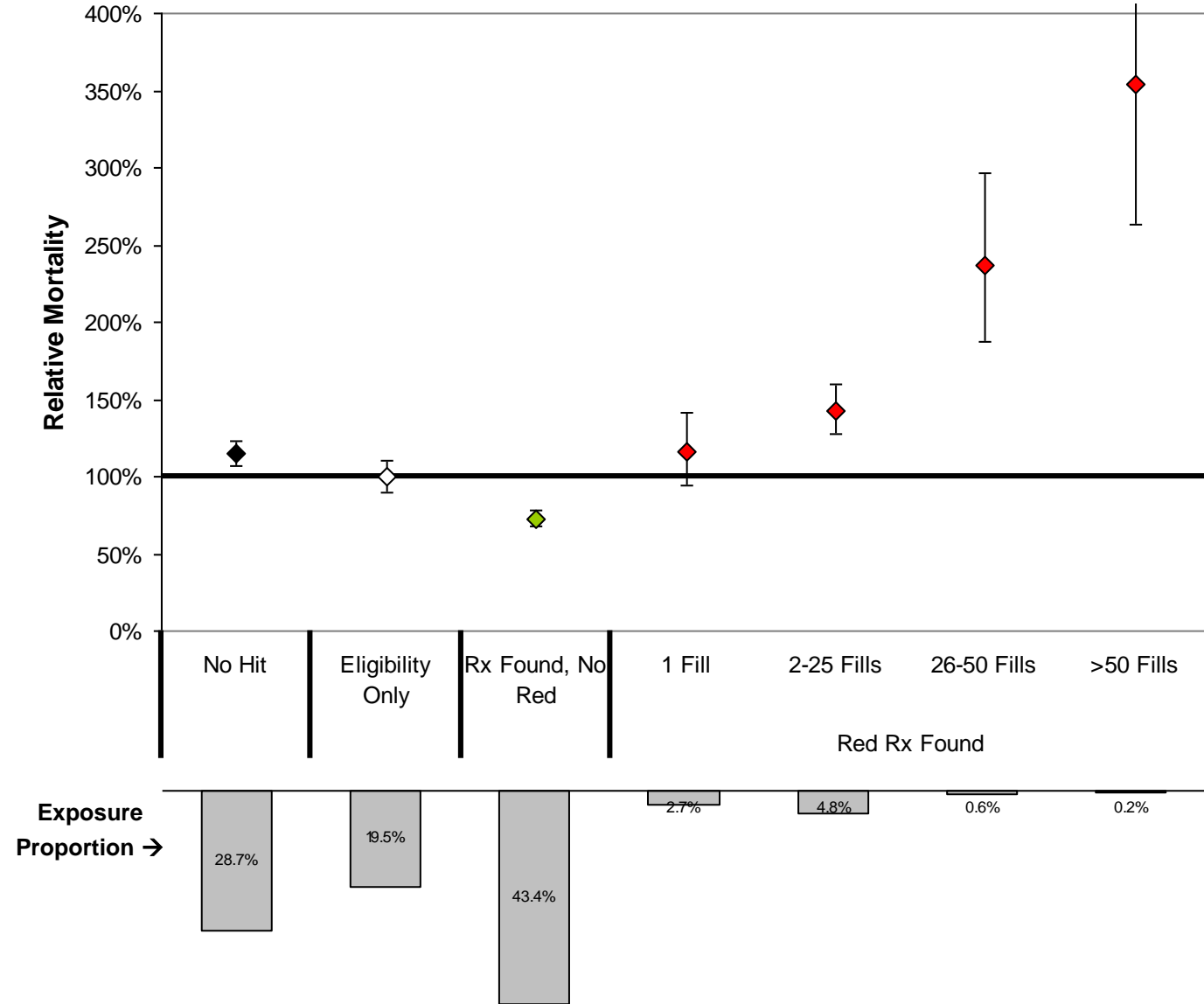
Gender



Age



Red Fill Frequency



Approach to Underwriting

- MVR
- Financials
- APS
 - Indications
 - Stability of dose if chronic
 - Use of other sedating substances (i.e., alcohol, marijuana)
 - Pain contracts
 - Use of pain specialists or pain clinics (+/-)
 - Little evidence this improves outcomes
 - ABC News reported there are more pain clinics in Florida than McDonald's franchises
 - Recognize the dilemma doctors face in treating pain adequately yet avoiding long-term problems

Approach to Underwriting

- Prescription data
 - Number of refills (risk increases as number of refills increases)
 - Number of different narcotics prescribed
 - As-needed vs. scheduled vs. both (combination of both is highest risk)
 - Other types of psychoactive or sedating medications (i.e. muscle relaxers, sleeping pills, anxiolytics, antidepressants, medical marijuana)
 - Multiple prescribers

Approach to Underwriting

- Distinguish appropriate from inappropriate use
 - Temporary vs. chronic use
 - Multiple doctors/prescriptions
 - Forged or altered prescriptions
 - Applicant wants more pills than doctor is willing to prescribe
 - Applicant “loses” prescription
 - Applicant uses other people’s meds
 - Criticism
 - Past history of alcohol or drug abuse
 - Use of Methadone or Suboxone
 - Pain management specialist or pain contracts

Approach to Underwriting

- Red flags
 - Multiple driving infractions
 - Accidental injuries
 - Young males
 - Affluent, high-profile
 - Erratic behavior/deterioration in work or school performance
 - Arrhythmias
 - Multiple prescribers
 - Multiple other psychoactive and/or sedating medications
 - “Allergies” to numerous analgesics other than the drug of choice
 - Financial problems
 - Hepatitis
 - Route of administration other than oral (e.g., patch, IM, IV, pr)

Ratings

- Short-term or episodic (as-needed or prn) use without criticism or inappropriate use can generally be rated quite favorably
- Chronic use with stable doses and no criticism or inappropriate use can also be rated favorably
- Current chronic use with criticism, inappropriate use or other red flags is usually highly rated to decline
- Caution is warranted in individuals with a history of depression even if the depression is not ratable

Ratings

- Cross-addiction
 - Other drugs
 - Alcohol
 - Very high risk/decline
- Recovery
 - Generally long-term recovery is not achieved without an initial in-patient treatment regimen followed by continued counseling and support group attendance like Narcotics Anonymous
 - Generally long postpone period before consideration is possible

Summary

- Alcohol and drug abuse is an ever-increasing problem encountered by underwriters, with significant mortality implications
- Distinguishing appropriate and inappropriate use is the key to underwriting these individuals
- A number of factors identify inappropriate and high-risk use, and these cases are generally rated or declined
- Recovery is possible, but postpone periods are required before we can reconsider

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Questions?





Thank you for your attention

RGIA